# Topic 4. ALTERNATIVE COSTING METHODS



- 4.1. Absorption Costing
- 4.2. Variable Costing

## Introduction

- Planning decisions typically include an analysis of how the considered options affects future reported profit.
- Increases in reported profit are the object of many decisions related to cost reduction.
- Reported profit is a key number in the performance evaluation of managers.



## Introduction



 The reported profit number of manufacturing companies is affected by cost accounting choices related to the stock.

# gross margin (GM) and contribution margin (CM)

Gross Margin = Revenues – Cost of goods sold

Contribution margin = Revenues – All variable costs

# **Variable vs. Absorption Costing**

- variable (direct) costing VC and
- absorption (full) costing AC
- are two different methods of applying production costs to products or services

Matter of timing(?)

# Variable (direct) Costing

- Variable (direct) costing is a method of stock costing in which
  - all <u>variable</u> manufacturing costs
  - are included as inventoriable costs.
  - All <u>fixed</u> manufacturing costs
  - are <u>excluded</u> from inventoriable costs;
  - they are costs of the period in which they are incurred.

# **Absorption (full) costing**

- Absorption (full) costing is a method of stock costing in which
- all <u>variable</u> manufacturing costs and
- all <u>fixed</u> manufacturing costs
- are <u>included</u> as inventoriable costs.



		Direct	Indirect
Same under both methods	Variable	Direct manufacturing cost	Indirect manufacturing
Differs under both methods	Fixed	Direct manufacturing cost	Indirect manufacturing

## VC vs. FC

#### 

- Fixed Manufacturing costs are expensed in the period incurred.
- addresses the issue of absorption costing that allows income to rise as production rises.
- is used for decision making and performance evaluation.

#### - AC

- fixed manufacturing costs are inventoried and are not expenses until the related units is sold.
- Is required for generally accepted accounting principles (GAAP) external reporting in most countries.

## **Income statement VC**

# Revenues

- Total Variable costs\*
- = Contribution Margin
  - Total Fixed costs
- = Operating Profit

<sup>\*</sup>Opening and closing stock should be taken into consideration

## **Income statement AC**

## Revenues

- CoGS (Cost of Goods Sold)\*
- = Gross Margin
  - Sales and Administrative costs
- = Operating Profit

CoGS = Variable + Fixed manufacturing costs

\*Opening and closing stock should be taken into consideration

# difference in operating profit between AC and VC

$$\begin{pmatrix} \text{Absorption-costing} \\ \text{operation} \\ \text{profit} \end{pmatrix} - \begin{pmatrix} \text{Variable-costing} \\ \text{operation} \\ \text{profit} \end{pmatrix} = \begin{pmatrix} \text{Fixed} \\ \text{manufacturing} \\ \text{costs in} \\ \text{closing stock} \end{pmatrix} - \begin{pmatrix} \text{Fixed} \\ \text{manufacturing} \\ \text{costs in} \\ \text{opening stock} \end{pmatrix}$$

Bhimani A, Horngren CT, Datar SM and Rajan M. Management and Cost Accounting, 5/E. Financial Times Press 2012.

Chapter 7.